

# DARIN DIERINGER

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Experienced and meticulous oil and gas professional looking to leverage my knowledge of asset inventory, operational expectations and realistic field experiences to aid in the success of the company.

## EXPERIENCE

02/2018 – 03/2020

**DISTRICT OPERATIONS COORDINATOR**, DOWNHOLE PRODUCTS (DHP, A VAREL INTERNATIONAL ENERGY SERVICES COMPANY)

- Responsible for the completion and management of all warehouse operations duties including, delivery of customer orders, finishing/assembly of products, logistics coordination
- Obtain quotes for both cost and lead-time from internal and external machine shops while also ensuring quotes are within appropriate sales margins
- Create, write and issue purchase orders
- Create and expedite design requests and engineering changes
- Coordinate and schedule all inbound and outbound deliveries from/to Houston office
- Forklift certification obtained by Cintas

05/2016 – 02/2018

**YARD COORDINATOR**, TITAN FORMWORK SYSTEMS

- Coordination of all equipment and inventory (incoming, outgoing, R&M etc.)
- Maintain all files for vendors, equipment, employee and temp's timecards & payroll, and SDS records for yard
- Safety representative for the Houston location
- Responsible for auditing equipment and inventory levels to ensure adequate equipment is available upon request
- Load/Unload inventory off of transport trucks and categorize accordingly
- Maintain/order all yard and shop supplies

09/2007 – 01/2016

**BUSINESS DEVELOPMENT REPRESENTATIVE**, GYRODATA INC

- Developing & maintain existing and new accounts/relationships in the South Texas & Gulf coast regions
- Developed sales strategies to ensure direct customer contact in the respective areas as assigned by Manager
- Called on management, representatives such as engineers, drilling superintendents or other personnel within oilfield related industries and organizations
- Reviewed/prepared quotes, bids, delinquent accounts, and other customer documents required in order to maintain customer relationship while continuing to generate revenue for the company
- Propose changes in equipment, processes, or use of materials or services which would result in cost reduction or improvement in operations
- Maintain knowledge of current and new products through ongoing trainings, networking events, seminars, vendor meetings, interaction with Engineering, Service and Rig personnel.
- Provide technical services to clients as needed relating to use, operation, and maintenance of downhole tools/equipment needed
- Prepare sales or service presentations or contracts for products or services

- Maintain records of new and ongoing business relationships/jobs and reported to and reviewed with management weekly, monthly, quarterly and annually
- Marketed company, products & services through various internal and external events with clients (clay shoots, fishing tournaments, conferences, cook-offs etc.)
- Assisted with annual marketing budget calculations for my respective area
- Primary liaison between customer and corporate office (legal, procurement, credit etc.)
- Responsible for generating job sheets in database, coordinating manpower and equipment as needed; often served as 2<sup>nd</sup> on call for any issues relating to jobs
- Attended all safety/procurement meetings/trainings held by clients to ensure company was in compliance at all times

**05/2006 – 08/2007**

### **FIELD SURVEYOR, MULTI-SHOT LLC**

- Conduct directional surveys of oil and gas wells
- Generate reports (manually and computer generated) to include accurate calculations of data needed to provide company man upon completion of survey in both paper and disk form
- Responsible for keeping issued tools and equipment clean, maintained and in exceptional working condition
- Consistently practicing a safe working environment while in the shop and on locations at all times
- Keep accurate and specific reports and logs related to different jobs and locations
- On call 24/7 and have the ability to safely be on the required locations within 4 hours of receiving a call for a job
- Safety certified to work on most oil and gas locations throughout the Texas and Louisiana regions

**04/1998 – 05/2006**

### **CORRECTIONS OFFICER, TEXAS DEPARTMENT OF CRIMINAL JUSTICE**

- Provide security, maintain custody and control
- Keep accurate inventory of inmates and equipment
- Ensure the proper use of security equipment
- Account for offenders, respond to disturbances, riots, escapes
- Medically assist if needed
- Keep logs and reports
- Working shift work in a constantly changing environment

## **EDUCATION**

**1996**

### **ASSOCIATES IN CRIMINAL JUSTICE, DELMAR COLLEGE**

## **SKILLS**

- Ability to comfortably communicate with all levels within the department
- Detailed understanding of oilfield equipment, services and mobility of inventory
- Ability to create efficiencies in current processes
- Organized, detailed and meticulous